

Export Supplier Development

At OEI, we help small- to medium-size companies achieve export success through supplier development, export advocacy, access to international opportunities and procurement education.

Capital Projects

If you're a supplier of capital goods or professional services, OEI can assist you in securing international contracts.

Here's what we do:

- identify capital-project opportunities
- bring together members of consortia
- provide key contacts with financial institutions
- act on your behalf in government-to-government contacts



For more information on how OEI can help you export, call today.

*New Exporters to
Border States (NEBS)* (416) 325-6659

Americas Market Region (416) 325-6665

*Europe, Middle East,
Africa Region* (416) 326-9607

Asia/Pacific Market Region (416) 314-1039

*Export Supplier
Development* (416) 325-6657



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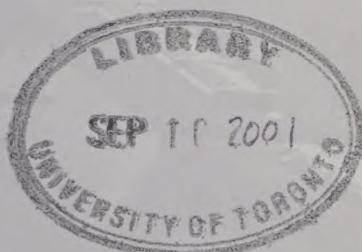
*What We
Can Do for You*

Who We Are

Ontario Exports Inc. (OEI) is the lead trade agency of the Ontario government. It's guided by a private-sector board of directors.

Whether you're a new or already established exporter of goods and services, makes no difference. OEI can be of assistance. We offer a broad range of services to help you make the most of exporting.

**Visit our web site today
(www.ontario-canada.com/export)
for detailed information on our international activities.**



Market Intelligence

Our experienced trade professionals at OEI provide information about market opportunities and trends.

We also develop marketing strategies that show you exactly what it takes to do business in a foreign jurisdiction.

Making Contacts

OEI introduces Ontario companies to key international decision-makers. We enlist their participation in trade missions and at trade fairs, as well as meetings with incoming delegations.

To make you more effective in the pursuit of market opportunities, we assist in developing export networks and consortia.

Trade Missions

Team Ontario missions support your export business growth in key markets around the world. We identify the opportunities and organize these missions.

TradeWinds

In co-operation with partners in both the public and private sectors, OEI organizes seminars, workshops and valuable pre-mission briefings on exporting issues.

New Exporters to Border States (NEBS)

NEBS is our two-day program offered on-site at a U.S. border point. It's a comprehensive introduction to exporting to the United States, where you'll learn about a wide variety of important issues:

- pricing
- customs procedures
- selecting agents and distributors
- warehousing and distribution
- banking and legal considerations
- export financing and insurance
- new market opportunities